

Finding the right Investment Manager

Algofin AG advises pension funds and other institutional investors in successfully searching and selecting investment managers in order to efficiently implement the investor's strategic asset allocation at reasonable costs. Since its foundation, Algofin AG realized numerous Manager Selections for various asset classes, both traditional and non-traditional.

Its complete independence from banks and other financial institutions (no own asset management, no kick-backs from investment managers) and high level of know-how are only two of the advantages Algofin AG can offer to its clients.

The Manager Selection Process

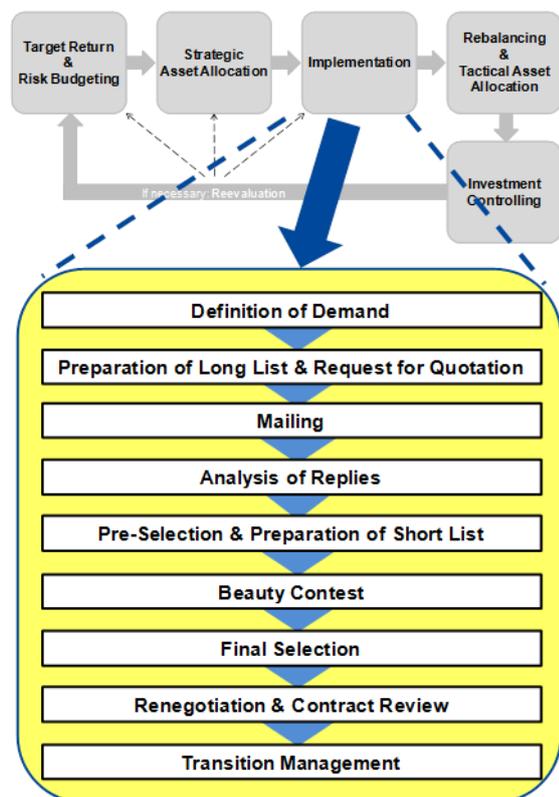


Figure 1: Manager Selection in the Algofin Investment Process

Phases of the Manager Selection Process

Algofin AG's services with regard to Manager Selection include the following steps:

Definition of Demand

- > Definition of the investor's exact demand in due consideration of its investment objectives (e.g., strategic asset allocation, investment style, etc.)

Preparation of Long List & Request for Proposal

- > Preparation of a long list of potential candidates together with the investor based on extensive market research
- > Compilation of an asset class specific request for proposal / questionnaire
- > Specification of decision criteria based on the investor's demand and guidelines

Mailing

- > Mailing of request for proposal to all long list candidates

Analysis of Replies

- > Analysis of candidates' replies according to pre-specified criteria (quantitative & qualitative)

Pre-Selection & Preparation of Short List

- > Pre-selection of promising candidates
- > Preparation of a short list of potential candidates together with the investor

Beauty Contest

- > Preparation and implementation of a beauty contest with short listed candidates
- > Acquaintance with potential candidates

Final Selection

- > Definite selection of investment manager(s) together with the investor based on quantitative and qualitative analyses and the findings of the beauty contest

Renegotiation & Contract Review

- > Renegotiations with selected manager(s)
- > Review of investment manager contracts with regard to its specified contents

Transition Management

- > Advice of the investor in the cost-efficient build-up of a new or transition of an existing portfolio
- > Management of liquidity and exposure
- > Execution of transactions

Additional Information

For avoiding conflicts of interest, Algofin AG exclusively works on a fee-basis. Neither Algofin AG nor any of its affiliates serve as asset managers or receive retrocessions from other asset managers.

Please visit our homepage, www.algofin.ch, for further information regarding our services, competences and references. For individual request, please do not hesitate to contact us by e-mail at info@algofin.ch or by telephone at +41 71 558 53 30.